

The Power of Partnership



The Collaborative Advantage

Today's businesses require modern networking solutions that are agile, flexible and reliable – allowing teams and customers to connect and engage securely almost anywhere at any time. With the alignment of T-Mobile and Ingram Micro, channel partners can now capitalize on a proven nationwide 5G network to align 5G business and service solutions with a simple sales cycle.

The T-Mobile for Business Partner Program

We invest in our partners because when you win, we win, and most importantly our customers win. As you grow, we reward your performance with benefits.

Here's what to expect from us as a partner:



Unconventional

Get to the outcomes you want with next-gen solutions driven by unconventional thinking



Partner-obsessed

Leveraging our brand and resources to help your business succeed



Better together

Sales models and compensation regardless of who brings the deals to the table to meet your goals

Partner Program Power UP

We reward your performance and loyalty with benefits. As your activations grow, you unlock a menu of benefits, including rewards, recognition, access, and marketing dollars.



Marketing Tactics

We provide our partners with marketing tactics to help drive leads to your team to close sales



Rewards

We reward partners with benefits to encourage you to sell more T-Mobile for Business



Access

Performing partners are enabled access and time with T-Mobile for Business direct and field sales teams



Recognition

Internal and external recognition is given to teams and partners to give additional visibility



5G network

We built our 5G network to give your business and advantage today.



360° support

We organized our team to support your success, beginning in discovery and beyond deployment.

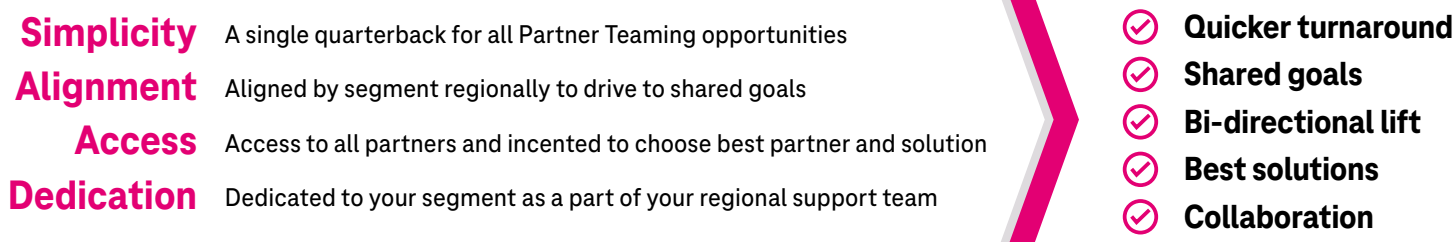


Business value

Our program gives access to our direct sales teams and their accounts, with no channel conflict.

Winning with Partner Teaming

Our unique partner teaming model enables T-Mobile for Business to address customer needs and pain points by bringing in advanced hardware, software, and solutions from trusted partners.



Choose your engagement level to sell T-Mobile

Partner Teaming is a collaborative sales approach between partners and the T-Mobile salesforce. There are three structured and supported methods for partners to allow you to choose your level of engagement to help win business with T-Mobile. Partners receive compensation at all engagement levels.



To learn more about working with T-Mobile for Business

Contact Ingram Micro/T-Mobile Program Manager [Luther Barnett](#) or Solution Sales Specialist [Michael Lindley](#).