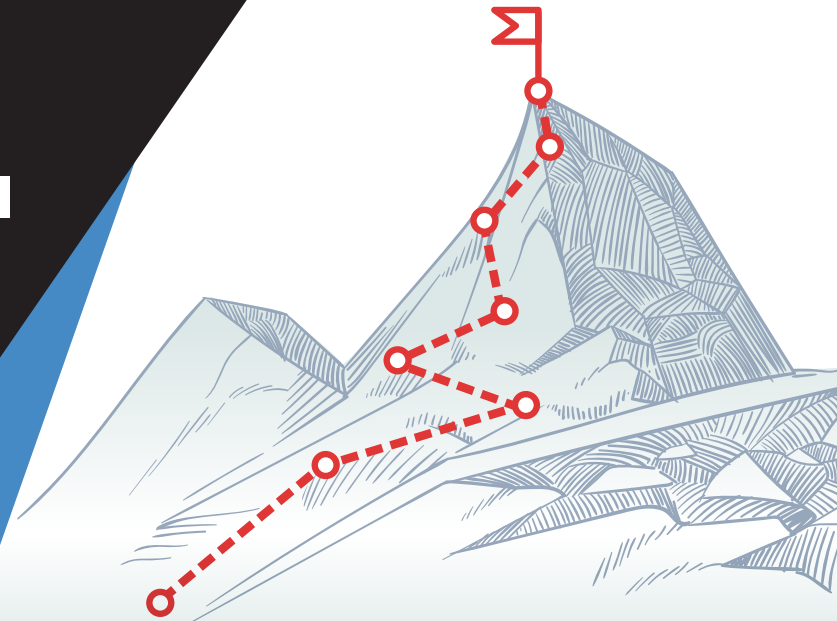


By treating partners like the business they'll become, they do.

INGRAM
MICRO

verizon

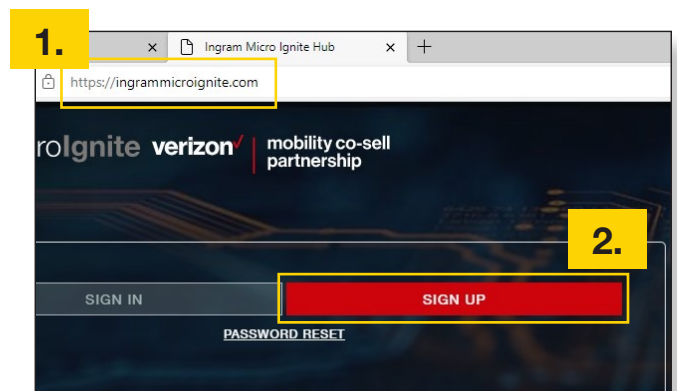


When a certain net new partner began with us 18 months ago, they were just pups. Now, they've grown their business in ways they never thought possible, and they're running with the big dogs. Coinciding with the launch of the **Verizon Ignite Portal**, this new SMB partner's meteoric rise puts them on path to be a \$50 million company in 5 years.

Taking advantage of other valuable business tools like Financial Services opened doors for them, too. In less than 48 hours, their credit line grew from \$10K to \$25K.

Our dedicated Ops team also helps guide partners to more lucrative business solutions like B.I. Ingram Micro takes the time to understand a partner's business. Then we take a consultative approach, recommending ideas that allow them to grow in ways that work for them. The **Verizon Ignite Portal** was developed after listening to VARs to help meet their potential. It allows our customers to simplify leads and streamline the payment process so they can spend time doing what they do best—going after more business.

Verizon Ignite Portal



... In less than 48 hours, their credit line grew from \$10K to \$25K.

 For more information about the portal, contact ignite@ingrammicro.com

Your portal to success.

Choose Ingram Micro for Verizon device activation—nothing else in the channel comes close. To get started or learn more, visit the **Verizon Ignite portal** or contact our **Market Development** team.

ingrammicroignite.com

| imagine.next.ingrammicro.com/ignite-verizon