

Bring ease to mobile activation with the only portal like it in the channel.



Ingram Micro's Verizon Ignite portal is the only one like it in the channel, reducing time and steps for device activation, giving partners more time to focus on other things.



1 Opportunity

Submit lead to Ingram Micro Ignite.

2 Collaborate and co-sell

Conduct joint calls and meetings with customer.

Collaboration is the hallmark of this program.

3 Close the deal

Partner shares device ID and VZ sales activates.

Ingram Micro Ignite administers process of device ID transfer and compensation.

4 Compensation and payment

Partner is paid out at 45 days.

Compensation is paid through the program, which is managed by the Ingram Micro Ignite team.

Success happens here

- Over 1M activations completed
- 300+ partners approved to utilize Verizon Ignite Portal
- Comprehensive Mobility line card
- 12 dedicated Mobility team members and growing
- Ingram Micro Configuration team to support Mobility Business Unit (asset tagging, laser engraving, IMEI and serial number capture)

Make money

- For every deal registered with Ingram Micro resulting in activation, there are dollars to be made
- Activations = commission (GP dollars)
- One-time comp on each activation

Collaboration and networking

- Access to over 4K Verizon sales professionals selling to clients in everyday activations
- Lead exchange opportunity
- Total solution selling model

Your portal to success.

Choose Ingram Micro for Verizon device activation—nothing else in the channel comes close. To get started or learn more, visit the **Verizon Ignite portal** or contact our **Market Development team**.

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